

## **Retail Lead**

At Zenith Adventure and Vista Fleet we foster the spirit of adventure.

Our core values include:

- Commitment-Understand the Value of Reputation
- Passion for Hospitality, Outside Recreation, Adventure and Innovation.
- Effective Communication
- Empathetic Leadership
- Values Community and the Environment

***Must be able to work a flexible work-week including evenings, weekends, and holidays.***

### **Job Summary**

- Ensure visually appealing and cohesive product displays to optimize sales and enhance the overall shopping experience.
- Service the needs of current and potential Vista Fleet and Zenith Adventure customers in interest of actively selling cruise tickets, adventure offerings and merchandise.
- Oversee inventory control processes, including receiving, stocking, and replenishment.
- Delegate tasks effectively and provide leadership to Retail & Adventure Specialists.
- Greet customers in person and on the telephone in a helpful, professional manner and have thorough knowledge of all products including adventure offerings.
- Efficiently and accurately handle adventure offering reservation details.
- Leverage product knowledge and enthusiasm for the outdoor lifestyle to engage customers and drive sales.
- Actively sell cruise tickets, adventure offerings and shop merchandise.
- Assist with organizing, taking inventory, stocking and cleaning the Zenith Adventure shop.

### **Necessary Skills**

- Excellent organizational skills and attention to detail.
- Must be able to communicate professionally with customers and fellow employees.
- Ability to actively sell and promote products.
- An outgoing personality is necessary.
- Must have good cash handling skills and ability to make change.
- Employee must be honest and work well with others.
- Must be able to manage many tasks at the same time.
- Must be able to stand/walk on feet for 8 hours or more.
- Must be able to speak in a clear, understandable voice; hear at a basic level; communicate in English.
- Must have eyesight enabling vision both near and far.
- Must have the ability to write clearly.

- Must be able to bend and move in close quarters, stretch arms overhead, climb ladder and stairs, and lift and/or carry repeatedly large items up to 30 pounds.
- Willingness to work a flexible schedule; weekdays, weeknights, weekends and holidays.

Job Types: Full-time

Wage starting at \$16/hour + incentives