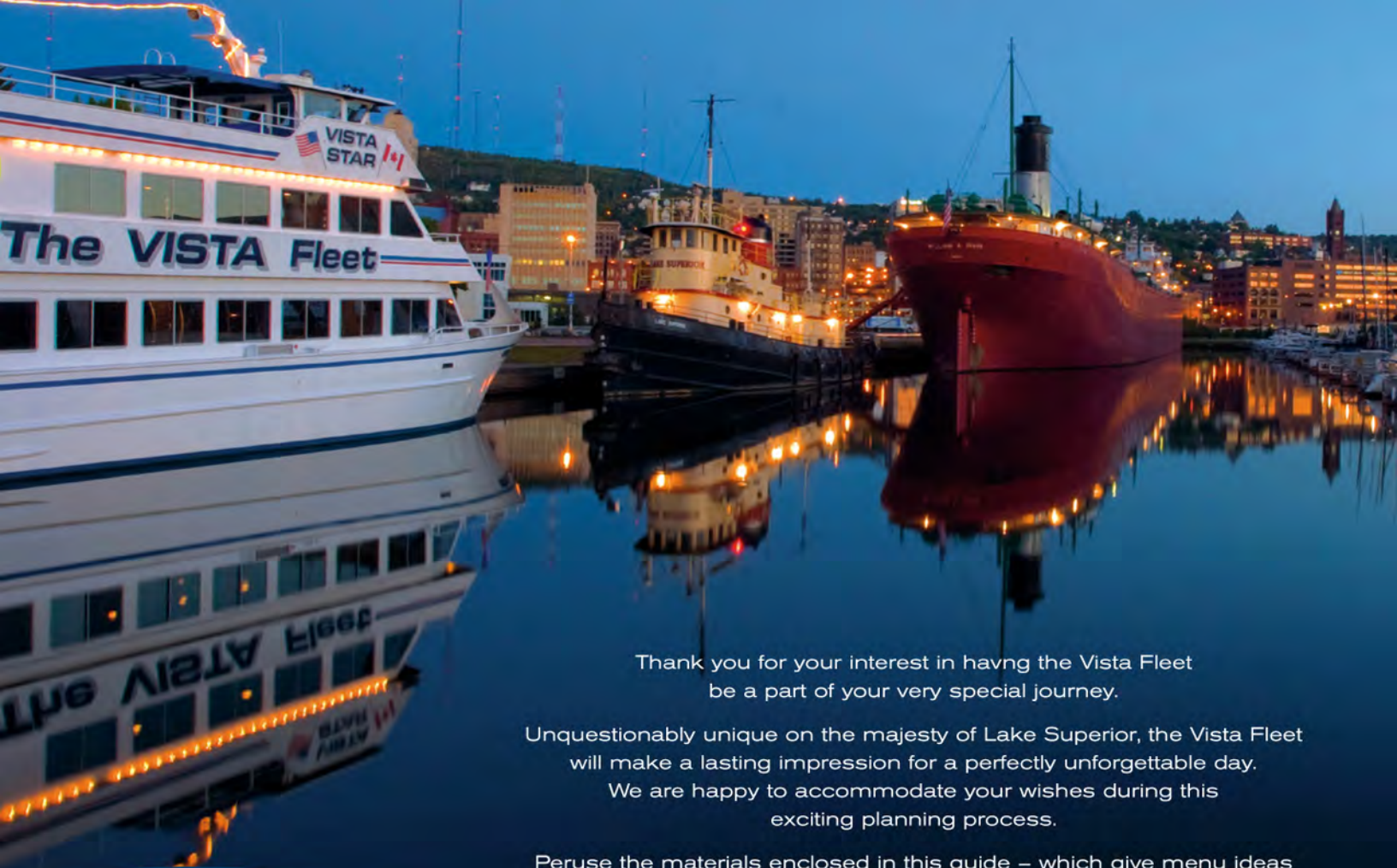


Unforgettable.

Vista Fleet Wedding Planner



A Great Lake Experience.



Thank you for your interest in having the Vista Fleet be a part of your very special journey.

Unquestionably unique on the majesty of Lake Superior, the Vista Fleet will make a lasting impression for a perfectly unforgettable day. We are happy to accommodate your wishes during this exciting planning process.

Peruse the materials enclosed in this guide – which give menu ideas and much more pertinent planning information.

It's smooth sailing with the Vista Fleet!

Magical NOTHING LESS THAN SPECTACULAR.

Your special day will be one to cherish forever aboard the Vista Fleet. Imagine exchanging vows on Lake Superior with a panoramic view of the world-famous Aerial Lift Bridge and Duluth skyline behind you. Whether it's an intimate evening for two, or a party for 300, the Vista Fleet offers a magnificent setting for your special day. Enjoy a relaxing and delicious lunch, brunch, or dinner while you sail the sparkling waters of Lake Superior, soak in the beauty of the Duluth skyline and enjoy the harbor of St. Louis Bay. We'll help to create a memory to treasure forever.



Whatever the size of your event, one of our two vessels is sure to offer you the perfect solution for:

- Engagement Parties • Bridal Luncheons • Showers • Rehearsal Dinners
- Weddings • Reunions • Birthdays • Anniversaries • Corporate Events
- Bar and Bat Mitzvahs



2012 WEDDING PACKAGES

VISTA STAR

Semi-private packages for wedding parties under 45.

Book your wedding during the month of May, June and October and receive up to **15% off** wedding packages!

Sweet Simplicity Package

- Marriage Ceremony* underway by a licensed Vista Fleet Officiate
- Dinner for 4 on our Elegant Dinner Cruise
- Champagne Toast for 4
- Bridal bouquet and groom's boutonniere
- A decadent 6" wedding cake from *How Sweet It Is Cakes*
- Private table

Inclusive Price: \$795**

Married At Sea Package

- Marriage Ceremony* underway by a licensed Vista Fleet Officiate
- Dinner for 20 on our Elegant Dinner Cruise
- Champagne Toast for 20
- Bridal bouquet, attendant's bouquet and two boutonnieres
- A decadent 9" wedding cake from *How Sweet It Is Cakes*

Inclusive Price: \$2,295**

Luxury Married At Sea Package

Private Wedding & Reception

- Marriage Ceremony* underway by a licensed Vista Fleet Officiate
- Private 2nd deck of the Star
- Dinner for 45 on our Elegant Dinner Cruise
- Champagne toast for 45
- Bridal bouquet, attendant's bouquet & two boutonnieres
- Decadent two-tier wedding cake (8"+10") from *How Sweet It Is Cakes*
- Beautiful white tulle and lights draped above windows
- White linens with your choice of colored cloth napkins

Inclusive Price: \$5,195

* Minnesota marriage license required

** Additional guests \$58.95 + tax

Package Details

Ceremony underway includes:

- ½ hour rehearsal provided prior to the event if requested
- Standard wedding music available if desired
- Private ceremony on either the upper deck or the bow
- Performed on MN waters either on the lake or harbor side of the Aerial Lift Bridge

Elegant Sunset Dinner Cruise

Enjoy an elegant plated dinner aboard our 2 hour dinner cruise Friday and Saturday evenings. For details on the meal contact our sales associates.

Flower Arrangements

- Flowers are provided by *Angela's Bella Flora, Inc.*
- We will work with you to design a color scheme for your bouquets and boutonnieres. The cost of flowers is subject to market and seasonal conditions. We have an excellent relationship with our florist, and receive preferred pricing. If you choose to use a florist other than our preferred, we cannot apply a credit for the floral arrangements. If out of season flowers are desired, there may be additional charges. Taxes, delivery and set-up charges are included in pricing.

Wedding Cake by *How Sweet It Is Cakes*

- A wedding cake is included in these packages. You have a selection of flavors, styles, and fillings to choose from. Additional fees may apply for decorations or custom design. Please contact us for additional details.

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2012 WEDDING PACKAGES

Book your wedding during the month of May, June and October and receive up to **15% off** wedding packages!

VISTA STAR | *The most unique wedding venue in the Northland.*
(For up to 125 guests)

Vista Star Private Chartered Celebration

- Private boat rental and 2 hour cruise
- Delicious Sunset Dinner
- Cake cutting service or dessert selection
- China and silverware
- White linens and your choice of colored cloth napkin
- Complimentary soda, coffee, and tea
- Wait staff and bartenders
- Skirted card, gift, and cake tables
- Beautiful glimmer white tulle and lights draped above the windows on both enclosed decks
- All service charges and taxes
- A complimentary dinner cruise for 2 on your 1 year anniversary!

All inclusive price for up to 75 guests: \$6,995*

*Additional guests: \$53.95 + tax. | Additional Cruise Time: \$400 for each additional 1/2 hour.

Enhance Your Celebration!

Captain's Ceremony and Wedding Coordinator

Ceremony underway.....	\$250.00
Rehearsal (1/2 hour).....	included
On-Site Vista Fleet Wedding Coordinator.....	\$250.00
<i>(Includes 30 minute meeting, tour of vessel, and day of on-site coordination before and during cruise)</i>	

Flowers -Provided by *Angela's Bella Flora, Inc.*

(Delivery and set-up charges are included in pricing.)

Floral Package	\$340.00
<i>(Includes bridal and attendant's bouquet and two boutonnières)</i>	
Bridal Bouquet	\$175.00
Attendant's Bouquet.....	\$125.00
Groom's Boutonniere.....	\$20.00
Fresh Floral Centerpiece	\$30.00
Floral Cake Topper.....	\$40-\$60

Cakes -Provided by *How Sweet It Is Cakes*

(Delivery and set-up charges are included in pricing)

Each Serving (<i>Minimums do apply</i>).....	\$3.50
Cake Cutting Fee Per Serving <i>(Includes plates, forks, cutting utensils & service)</i>	\$1.50

Linens, Tableware and Chairs

(All dinner cruises include standard white linens and china)

White Chair Coverings	\$4/chair
Chair Cover Sash (choice of color, includes set-up)	\$4/chair

Decoration

Tulle & white light decoration around windows.....	\$75.00 per deck
Mirror Tiles.....	\$1.00 per setting

Extend Your Celebration

Additional Cruise Time	\$400 per 1/2 hour
Additional Docked Time	\$200 per 1/2 hour

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2012 WEDDING PACKAGES

VISTA QUEEN

Elegant and intimate private packages for wedding parties under 30.

(Minimums do apply / MN marriage license required)

*Book your wedding during the month of May, June and October and receive up to **15% off** wedding packages!*

Queen Elegance Wedding Package

- Private boat rental and 2-1/2 hour cruise
- Marriage Ceremony underway by a licensed Vista Fleet Officiate
Includes rehearsal the day before the event if requested and wireless microphone.
- Elegant Harbormaster plated dinner for 20
- Champagne toast for you and your guests
- Bridal floral package by *Angela's Bella Flora, Inc.*
- Onsite Vista Fleet Wedding Coordinator
- A decadent 2-tier (7"+9") wedding cake from *How Sweet It Is Cakes*
- Complimentary soda, coffee, and, tea
- White linens and your choice of colored cloth napkin
- Beautiful white tulle and lights draped above the windows
- China and silverware
- Wait staff and bartender
- Skirted cake table
- All service charges and tax
- A complimentary dinner for 2 on your 1 year anniversary!

All inclusive price for up to 20 guests: \$3,125*

*Additional guests - \$59.95 + tax per person

Superior Queen Wedding Package

All of the Queen Elegance Wedding Package, plus...

- Additional 1/2 hour of cruise time (3 hour private charter)
- Fresh floral centerpieces provided by *Angela's Bella Flora, Inc.*
- White Chair Covers (colored or white sashes are \$4 per chair)
- Unlimited wine and beer

All inclusive price for up to 20 guests: 4,095*

*Additional guests - \$91.95 + tax per person

Package Details

Flowers by *Angela's Bella Flora, Inc.*

- The Queen Packages include the bridal floral package which consists of 1 bridal bouquet, 1 attendant's bouquet, and 2 boutonnieres. The Superior Queen Package includes fresh floral centerpieces at each table, total of 6.
- We will work with you to design a color scheme for your custom arrangements.
- The cost of flowers is subject to market and seasonal conditions. We have an excellent relationship with our florist, and receive preferred pricing. If you choose to use a florist other than our preferred, we cannot apply a credit for the floral arrangements.
- If out of season flowers are desired, there may be additional charges. Taxes, delivery and set-up charges are included in pricing.

Wedding Cake by *How Sweet It Is Cakes*

- A two-tiered cake is included in these packages. You have a selection of flavors, styles, and fillings to choose from. Additional fees may apply for decorations or custom design. Please contact us for additional details.

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2012 WEDDING PACKAGES

VISTA QUEEN | *Additional Wedding Celebrations*

Bachelor and Bachelorette Parties

\$35/person. 20 person minimum. Available after 10:00pm daily.

- Luxury 1-1/2 hour cruise on your own Vista Queen
- Complete Coordination
- Table Linens
- Cash bar service and bartender
- Audio/visual options available upon request
- All service charges and taxes

“Set Sail Before The Veil”

- Complimentary Champagne Toast for you and the ladies
- Sweet n Salty Treats (Chocolate Dipped Strawberries, Assorted Mini Dessert Bars, Pretzels and Mixed Nuts)

“Guys’ Cruise Before the I Do’s”

- Complimentary Glass of Beer for you and the guys
- Superior Appetizers (BBQ Meatballs, Chicken Empanadas, Rolled Finger Sandwiches, Pretzels and Mixed Nuts)

Rehearsal Dinners

“Northwoods Rehearsal Dinner”

\$65/person. 20 person minimum.

- Luxury 2 hour cruise on your own Vista Queen
- Delicious Plated Dinner featuring Slow Roasted Eye of Round with Mushroom Madeira Sauce, Lemon Herb Chicken Breast, Garlic Whipped Potatoes, Vegetable Medley, Mixed Greens Salad with Balsamic Vinaigrette Dressing, European Hard Rolls with Butter, and Gourmet Chocolate Dessert
- Votive Candle Centerpieces
- Complete Coordination
- Table Linens and China
- Cash bar service and bartender
- Audio/visual options available upon request
- All service charges and taxes

“Aerial Lift Bridge Rehearsal Dinner”

\$45/person. 30 person minimum.

- Luxury 2 hour cruise on your own Vista Queen
- Pizza Buffet, Caesar Salad and Assorted Dessert Bars
- ¼ barrel domestic keg
- Unlimited soda
- Complete Coordination
- Table Linens
- Cash bar service and bartender
- Audio/visual options available upon request
- All service charges and taxes

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ALA CARTE WEDDING ENHANCEMENTS

Captain's Ceremony and Wedding Coordinator

Ceremony underway.....	\$250.00
Rehearsal (1/2 hour).....	included
On-Site Vista Fleet Wedding Coordinator	\$250.00
<i>(Includes 30 minute meeting, tour of vessel, and day of on-site coordination before and during cruise)</i>	

Flowers - Provided by *Angela's Bella Flora, Inc.* (Delivery and set-up charges are included in pricing.)

Floral Package	\$340.00
<i>(Includes bridal and attendant's bouquet and two boutonnieres)</i>	
Bridal Bouquet.....	\$175.00
Attendant's Bouquet.....	\$125.00
Groom's Boutonniere.....	\$20.00
Fresh Floral Centerpiece	\$30.00
Floral Cake Topper	\$40 - \$60

Cakes - Provided by *How Sweet It Is Cakes* (Delivery and set-up charges are included in pricing.)

Each Serving (<i>Minimums do apply</i>)	\$3.50
Cake Cutting Fee Per Person (Includes plates, forks, cutting utensils & service)	\$1.50

Linens, Tableware, Chairs *All dinner cruises include standard white linens and china.

White Chair Coverings	\$4/chair
Chair Cover Sash (choice of color, includes set-up)	\$4/chair
Table Linen	\$5/linen
China.....	\$2/person
Flatware.....	\$1/person
Glassware	\$1/person
Colored Cloth Napkins.....	\$1/person

Decoration

Tulle & white light decoration around windows.....	\$75.00 per deck
Mirror Tiles.....	\$1.00 per setting

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BOUTIQUE CHARTERS

VISTA STAR AND VISTA QUEEN

The Vista Star and Vista Queen are available for private charters and groups from early May through mid October.

- In season departures will be according to our scheduled departure times. We will try to work with groups who wish to privately charter a vessel and some variances in departure times may be granted, but will be at the Vista Fleet's discretion.
- Cruise length is determined by which vessel you select. Both vessels provide the same tour and route beginning in the Harbor, entering Lake Superior under the Aerial Lift Bridge with permitting lake conditions, and continuing up the St. Louis River. Privately chartered cruises have some ability to adapt the cruise and route.

If the captain determines that Lake Superior is too rough to enter, the entire cruise will be in the Harbor and on the St. Louis River. The Vista Queen is naturally a quicker vessel and can provide the entire tour in 1 hour and 30 minutes, whereas the Vista Star can complete the tour in 1 hour and 45 minutes.

- Vista Fleet reserves the right to sell any remaining tickets to the general public and/or privately charter the other deck.
- Rates quoted do not include any food, beverages (alcoholic or non-alcoholic) and other enhancements.



Vista Star

Features:

- 92' 3-deck yacht style vessel
- Two decks are fully heated and air conditioned
- One open air observation deck
- Three bars - one per deck
- US Coast Guard inspected
- Coast Guard licensed captians
- Partially wheelchair accessible - 1st Deck Only
*Not restroom accessible
(on shore office restroom available)*

Other Amenities:

- Full catered menus created by Savories Catering
- Sound and PA systems on both decks
- Audio-visual equipment available

Capacity:

- **Banquet:** 1st Deck 86, 2nd Deck 70, Full Boat total 156
- **Cocktail Reception:** 250 maximum
(weather permitting)

Vista Star Whole Boat Rental Rates

	May	June	July/August	September	October
Sunday - Thursday	Base \$1,200.00 Includes up to 75 ppl Additional \$16 per Additional 1/2 hour \$350 each	Base \$1,800.00 Includes up to 100 ppl Additional \$18 per Additional 1/2 hour \$400 each	Base \$2,800.00 Includes up to 140 ppl Additional \$20 per Additional 1/2 hour \$450 each	Base \$1,800.00 Includes up to 100 ppl Additional \$18 per Additional 1/2 hour \$450 each	Base \$1,200.00 Includes up to 75 ppl Additional \$16 per Additional 1/2 hour \$350 each
Friday, Saturday, Holidays	Base \$1,600.00 Includes up to 100 ppl Additional \$16 per Additional 1/2 hour \$400 each	Base \$2,250.00 Includes up to 125 ppl Additional \$18 per Additional 1/2 hour \$450 each	Base \$3,000.00 Includes up to 150 ppl Additional \$20 per Additional 1/2 hour \$500 each	Base \$2,600.00 Includes up to 130 ppl Additional \$20 per Additional 1/2 hour \$500 each	Base \$1,600.00 Includes up to 100 ppl Additional \$16 per Additional 1/2 hour \$400 each

- Additional cruise time available only for evening cruises after 6:30pm
- Maximum of 225 passengers for a cocktail reception

- Maximum of 156 passengers for a sit down dinner
- Rates include a 1 hour and 45 minute standard cruise

Continued on next page...

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BOUTIQUE CHARTERS ...continued from previous page.

VISTA STAR AND VISTA QUEEN

Vista Star Private Deck Rental Rates

	May	June	July/August	September	October
Sunday - Thursday	Base \$720.00 Includes up to 45 ppl Additional \$16 per	Base \$1,080.00 Includes up to 60 ppl Additional \$18 per	Base \$1,400.00 Includes up to 70 ppl Additional \$20 per	Base \$1,080.00 Includes up to 60 ppl Additional \$18 per	Base \$720.00 Includes up to 45 ppl Additional \$16 per
Friday, Saturday, Holidays	Base \$880.00 Includes up to 55 ppl Additional \$16 per	Base \$1,170.00 Includes up to 65 ppl Additional \$18 per	Base \$1,500.00 Includes up to 75 ppl Additional \$20 per	Base \$1,300.00 Includes up to 65 ppl Additional \$20 per	Base \$880.00 Includes up to 55 ppl Additional \$16 per

- Additional cruise time not an option.
- Rates include a private deck on board our regular scheduled 1 hour and 45 minute cruise.
- 1st Deck: Maximum of 86 passengers
- 2nd Deck: Maximum of 70 passengers



Vista Queen

Features:

- 66' long 2-deck yacht style cruise vessel
- 1st deck is fully heated and air conditioned
- 2nd deck is an open air observation deck with seating for 40
- Full bar on 1st deck
- US Coast Guard inspected
- Coast Guard licensed captains

Other Amenities:

- Cherry wood appointed
- Fully-catered menus and licensed bar
- 42" round table seating – 1st deck
- Sound and PA systems on both decks
- Audio-visual equipment available

Capacity:

- **Banquet:** 1st deck – 42 maximum (*plated meals*)
- **Cocktail Reception:** 60 maximum
Appetizer/non-food cruises (*weather permitting*)

Vista Queen Whole Boat Rental Rates

	May	June	July/August	September	October
Sunday - Thursday	Base \$320.00 Includes up to 20 ppl Additional \$16 per Additional 1/2 hour \$106 each	Base \$360.00 Includes up to 20 ppl Additional \$18 per Additional 1/2 hour \$120 each	Base \$600.00 Includes up to 30 ppl Additional \$20 per Additional 1/2 hour \$200 each	Base \$480.00 Includes up to 30 ppl Additional \$16 per Additional 1/2 hour \$160 each	Base \$320.00 Includes up to 20 ppl Additional \$16 per Additional 1/2 hour \$106 each
Friday, Saturday, Holidays	Base \$480.00 Includes up to 30 ppl Additional \$16 per Additional 1/2 hour \$160 each	Base \$540.00 Includes up to 30 ppl Additional \$18 per Additional 1/2 hour \$180 each	Base \$800.00 Includes up to 40 ppl Additional \$20 per Additional 1/2 hour \$266 each	Base \$800.00 Includes up to 40 ppl Additional \$20 per Additional 1/2 hour \$266 each	Base \$480.00 Includes up to 30 ppl Additional \$16 per Additional 1/2 hour \$160 each

- Additional cruise time available only for cruises after 1:30pm
- Maximum of 60 passengers for a cocktail reception (*weather permitting*)
- Maximum of 42 passengers for a sit down dinner
- Maximum of 30 passengers on upper observation deck
- Rates include a 1 hour and 30 minute standard cruise

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COCKTAIL SERVICE AND MENU

Cash Bar

Included in all of our standard cruises and charters. All guests pay for their own beverages.

Token Bar

1 token equals 1 beverage specified by the host. Host is also responsible for paying tax and gratuity. Requires a credit card on file prior to cruise.

Limited Host Bar

The host pays \$xx including tax and gratuity, guests pay cash thereafter. Requires a credit card on file prior to cruise.

Full Host Bar

The host pays for the entire bar charges including tax and gratuity. Requires a credit card on file prior to cruise.

Non-Alcoholic Beverages

Soda 16 oz.	\$1.75
Coffee, Tea, Hot Chocolate	\$1.00
Juice, Milk 16 oz.	\$1.75

Alcoholic Beverages

Domestic Beer on Tap 16 oz.	\$4.50
Premium Beer on Tap 16 oz.	\$5.50
Domestic Bottled Beer	\$5.00
Premium Bottled Beer	\$6.50
Bucket O' Beer (includes 5 bottles)	
Domestic.....	\$18.00
Premium or Mix	\$24.00
Wine	
Glass.....	\$5.00
Bottle.....	\$21.00
Champagne	
Glass.....	\$5.50
Bottle.....	\$24.00
Rail Cocktails	
Single	\$5.00
Double	\$6.50
Top Shelf Cocktails	
Single	\$6.00
Double	\$7.50
Specialty Drinks	\$7.50

**Beverage taxes are included. Service charges and gratuity will be added.*

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INFORMATION & POLICIES

Charters and Menu Selection

Charters, group bookings, and menu selection will only be guaranteed with a 25 % deposit and signed contract. Remaining balances are due 3 days prior to your cruise date.

Menu selection must be confirmed 2 weeks prior to your event.

Guarantees

We require an approximate number of guests upon booking your event. You are responsible to provide a final guarantee of the number of attendees 2 weeks prior to your event. After this time the number of guests may not be reduced. If the number of passengers should increase, the group or chartering party is responsible for calling the final count 3 days prior to the cruise and guests will be added based upon availability. If a final guarantee is not received on time, we will prepare for, serve, and charge for the last estimated number noted on your contract.

Food and Beverage

No food or beverage may be brought on board without prior authorization of the Vista Fleet. Minnesota State Health Department regulations and the Vista Fleet/ Savories policy prohibit any food product left over to be taken off the premises.

Host Bar

If the chartering party chooses a Host Bar, the balance of the bar plus 15% gratuity and liquor tax will be charged to the credit card on file the day following the cruise.

Parking

The Vista Fleet does not have its own parking lot. We suggest parking in the DECC parking lot. The entrance for the lot is approximately 200 yards north of the Vista Fleet on Harbor Drive. There is a \$4/day fee to park at the DECC.

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